

Paulo Natenzon

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ACADEMIC POSITIONS	Washington University in Saint Louis Assistant Professor, Olin Business School Assistant Professor, Department of Economics University of California, Berkeley Visiting Scholar, Department of Economics	July 2019–present July 2011–June 2019 Fall 2014
EDUCATION	Ph.D. in Economics, Princeton University M.A. in Economics, Princeton University M.Sc. in Mathematics, Instituto de Matemática Pura e Aplicada (IMPA) B.Sc. in Economics, University of São Paulo (USP)	2011 2007 2005 2003
FIELDS	Economic Theory, Decision Theory, Behavioral Economics	
RESEARCH	“Random Choice and Differentiation”, with Junnan He. <i>Working Paper</i> , updated Dec 2023. “Weighted Linear Discrete Choice”, with Christopher Chambers, Yusufcan Masatlioglu and Collin Raymond. <i>American Economic Review</i> , revise and resubmit. “The Thrill of Gradual Learning”, with Faruk Gul, Erkut Ozbay and Wolfgang Pesendorfer. <i>Journal of Political Economy: Microeconomics</i> , conditionally accepted. “Moderate Utility”, with Junnan He. <i>American Economic Review: Insights</i> , forthcoming. “Random Evolving Lotteries and Intrinsic Preference for Information”, with Faruk Gul and Wolfgang Pesendorfer. <i>Econometrica</i> , Vol. 89, No. 5 (September 2021), 2225–2259. “Random Choice and Learning”. <i>Journal of Political Economy</i> , Vol. 127, No. 1 (February 2019), 419–457. “Subjective Ambiguity and Preference for Flexibility”, with Leandro Gorno. <i>Journal of Economic Behavior and Organization</i> , Vol. 145 (October 2018), 24–32. “Random Choice as Behavioral Optimization”, with Faruk Gul and Wolfgang Pesendorfer. <i>Econometrica</i> , Vol. 82, No. 5 (September 2014), 1873–1912. “Brazilian Students’ Recent Outcomes: a Reevaluation of SAEB Scores”, with Reynaldo Fernandes. Original title in Portuguese: “A evolução recente do rendimento escolar das crianças brasileiras: uma reavaliação dos dados do Saeb”. <i>Estudos em Avaliação Educacional</i> , No. 28 (December 2003), 3–22.	

AWARDS	<p>Weidenbaum Center on the Economy, Gov. and Public Policy small grants 2016, 2018</p> <p>Earle H. and Suzanne S. Harbison Faculty Fellow, Washington University 2011</p> <p>Bernard Marcus Fellowship, The Institute for Humane Studies 2010</p> <p>Stephen Goldfeld Summer Research Fellowship, Princeton University 2008, 2009</p> <p>Towbes Prize for Outstanding Teaching, Princeton University 2008</p> <p>Graduate School Fellowship, Princeton University 2005–2010</p> <p>Fulbright Fellowship for Doctoral Studies in the US (declined) 2005</p> <p>IPEA National Research Paper Award (Brazil), runner-up 2004</p> <p>CAPES (National Department for Education, Brazil) Master’s Fellowship 2003–2005</p> <p>USP Academic Merit Award (top student in graduating class) 2003</p> <p>São Paulo State Council of Economists Academic Merit Award 2003</p> <p>IMPA Summer Fellowship 2002, 2003</p> <p>CNPq (Brazil) Undergraduate Research Fellowship 2000–2001</p>
INVITED TALKS	<p>2023–2024: SAET Paris, IIPF Behavioral Public Finance Conference, University of Michigan (theory), UC Berkeley (theory brown bag), Harvard University (scheduled), Princeton University (scheduled), Insper Business School (scheduled), Copenhagen Business School (scheduled).</p> <p>2022–2023: The Ohio State (theory/experimental), Johns Hopkins (theory), Northwestern University Kellogg School of Management (discussant), University of Ghent (RISL$\alpha\beta$ cognitive economics workshop).</p> <p>2021–2022: London School of Economics (theory), FGV-Rio.</p> <p>2020–2021: University of Maryland (theory/experimental/IO), University of São Paulo.</p> <p>2019–2020: RUD Paris, BRIC Aarhus, AMES Xiamen, SAET Ischia, Sloan-Nomis Workshop on the Cognitive Foundations of Economic Behavior, Rochester (theory).</p> <p>2018–2019: GSE Summer Forum Barcelona (stochastic choice workshop), FUR Conference at the University of York (round table organizer), Sloan-Nomis Workshop on the Cognitive Foundations of Economic Behavior, Princeton University (theory), CIREQ Montréal, UBC (theory), McGill (theory), UC Berkeley (theory), UC Davis (behavioral).</p> <p>2017–2018: European Meetings of the Econometric Society in Lisbon, FGV-Rio (economic theory), UBC (econometrics), Brown University (economic theory).</p> <p>2016–2017: University of Chicago (economic theory), Penn State (econometrics), University of Zurich (neuroeconomics).</p> <p>2015–2016: World Congress of the Econometric Society, CIREQ Montréal, UPenn, IB-MEC, Princeton University, Boston University, Workshop on the Representation of Value and Economic Choice at Columbia University.</p> <p>2014–2015: Duke University, Indiana Bloomington, UC Berkeley, Insper São Paulo, University of Michigan, BRIC Conference at NYU.</p> <p>2013–2014: University of Pittsburgh, Harvard/MIT Theory Workshop.</p> <p>2012–2013: UC Berkeley, SBE Meetings, USP, FGV-SP.</p> <p>2011–2012: ASU, UBC, D-TEA Paris.</p> <p>2010–2011: Princeton, Toronto, WUSTL, IESE Barcelona, University of Alicante, Johns Hopkins Carey Business School, The Hebrew University of Jerusalem, University of Haifa, NYU, D-Day at Yale University, 2011 Kansas Workshop on Economic Theory, 2011 RUD Conference at the Collegio Carlo Alberto, 28th Colloquium of Mathematics at IMPA.</p>

ACTIVITIES	Referee for AEJ: Microeconomics, American Economic Review, American Economic Review: Insights, Econometrica, Journal of Econometrics, Journal of Economic Behavior and Organization, Journal of Economic Theory, Journal of the European Economic Association, Journal of Political Economy, Management Science, Quarterly Journal of Economics, Theoretical Economics.	
	AER Excellence in Refereeing Award, 2015.	
	Reviewer for the National Science Foundation.	
SERVICE	<i>Olin Business School, Washington University in Saint Louis</i>	
	BSBA Curriculum Committee	2020–2023
	CRES Seminar co-organizer	2019–
	<i>Department of Economics, Washington University in Saint Louis</i>	
	Prelim Exams Director	2016–2019
	Microeconomics Prelim Committee	2012–2019
	Faculty Recruiting Committee	2011–2012
	PhD Admissions Committee	2011–2012
	<i>University service, Washington University in Saint Louis</i>	
	Olin Fellowship Program Selection Committee	2021–2022
	Study Abroad Advisory Board, Overseas Programs	2014–2019
	Faculty Associate, Wayman Crow Residential College	2012–2014
CONFERENCE	Scientific committee, Risk Uncertainty and Decision, Evanston	2024
ORGANIZING	Scientific committee, Risk Uncertainty and Decision, Kyoto	2023
	Scientific committee, Risk Uncertainty and Decision, Paris	2022
	Scientific committee, Risk Uncertainty and Decision, Virtual	2021
	Scientific committee, Risk Uncertainty and Decision, Paris	2019
	Round table organizer, Foundations of Utility and Risk, York	2018
	Scientific committee, Risk Uncertainty and Decision, London	2017
	Session organizer, Society for the Advancement of Economic Theory, Rio	2016
	Session organizer, Society for the Advancement of Economic Theory, Tokyo	2014
	Scientific committee, Latin American Meeting Econometric Society, Sao Paulo	2014
	Scientific committee, Midwest Economic Theory, Saint Louis	2012

ADVISING	<i>Doctoral dissertation defense committee</i>		
	Antonio Caluz (Insper Business School)	2024	
	Edward Honda	2022	
	Lintao Ye	2022	
	Keh-Kuan Sun	2021	
	Junnan He	2019	
	Emma Dong	2018	
	Nicolas Aguelakakis	2017	
	Jinji Hao	2017	
	Inkee Jang	2017	
	Yu-Hung Chen	2016	
	Heechun Kim	2016	
	Jiemai Wu	2016	
	Ceyhun Coban	2015	
	Brady Vaughan	2015	
	Juan Block	2014	
	Haibo Xu	2014	
	Filippo Massari	2013	
	Rohan Dutta	2012	
	Shota Fujishima	2012	
	Shintaro Miura	2012	
	Kumano Taro	2012	
		<i>Undergraduate honors thesis committee</i>	
		Ben Zod, mathematics	2016
		Dalton Guthrie, psychology	2014
		Charles Yue Yuan, economics (chair)	2012
TEACHING	<i>Washington University in Saint Louis</i>		
	Microeconomics I (PhD)		
	Microeconomics II (PhD)		
	Topics in Advanced Theory I (PhD)		
	Game Theory (undergraduate)		
	Microeconomics (undergraduate)		
	<i>Princeton University</i>		
	Junior Independent Work (Assistant Instructor for Prof. Peter B. Kenen)		
	Microeconomic Theory I (PhD core, AI for Prof. Faruk Gul)		
	Microeconomic Theory: A Mathematical Approach (AI for Prof. Stephen Morris)		
Cases in Financial Risk Management (Master's in Finance, AI for Prof. Rossen Valkanov)			
Intermediate Calculus (Master's in Public Policy, math camp instructor)			
LANGUAGES	English (fluent)		
	Spanish (native)		
	Portuguese (native)		
	Hebrew (beginner)		